

# LUCID AFRICA CONSULTING INC.

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The principal, David Shiferaw, has consulted for a number of organizations including the African Trade Policy Centre (ATPC), the Partnership to Cut Hunger and Poverty in Africa (PCHPA), the African Union Mission in Washington, D.C., Eurasia Group, and the World Bank. As a consultant, he has authored and co-authored a number of publications including the following:

- Shiferaw, David 2012. *Agribusiness Investments in Two of East Africa's Giants: Ethiopia and Kenya and What do we need to know about AGOA? The Rising Africa*, Canadian Council on Africa, October 2012.
- Shiferaw, David. 2012. *Guidelines on Developing a National AGOA Strategy and the Related Monitoring and Evaluation Framework*. United Nations Economic Commission for Africa, Washington, D.C. May 2012.
- Shiferaw, David and Mima Nedelcovych. 2012. *Private Sector Perspectives for Strengthening Agribusiness Value Chains in Africa: Case Studies from Ethiopia, Ghana, Kenya and Mali*. Partnership to Cut Hunger and Poverty in Africa, Washington, D.C., May 2012.
- Shiferaw, David. 2012. *AGOA- Investment and Trade, 2007-2010*. African Union Mission, Washington, D.C., January 2012.
- Simmons, Emmy and David Shiferaw. 2011. *Getting Down to Business: Feed the Future in Africa – U.S. Assistance to Sub-Saharan Africa 2010*. Partnership to Cut Hunger and Poverty in Africa, Washington, D.C., October 2011.
- Simmons, Emmy and David Shiferaw. 2010. *Expanding Commitments to Food Security and Agricultural Development: U.S. Assistance to Sub-Saharan Africa 2008-2009*. Partnership to Cut Hunger and Poverty in Africa, Washington, D.C. October 2010.
- Taylor, Michael and David Shiferaw. 2009. *Supporting Africa's Strategy for Reducing Rural Poverty: U.S. Agricultural Development Assistance 2005-2008*. Partnership to Cut Hunger and Poverty in Africa, Washington, D.C. October 2009.

Mr. Shiferaw holds a B.Com. from the University of Toronto and an M.A. from Johns Hopkins School of Advanced International Studies.

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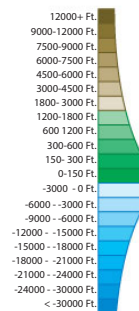
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## Lucid Africa Consulting Profile

Lucid Africa Consulting Inc. (Lucid Africa) is an exclusively Africa-focused Canadian corporation providing in-depth advisory services to public and private sector clients on political risk, country/region economics, and industry and value chains. The firm's advisory services focus on the following three streams:

- Political risk advisory services: the provision of overall country risk ratings and mappings, as well as a select-few descriptive individual country risk profiles that report on national and sector-specific incidents that affect political risk.
- Regional/economic analysis: the provision of economic analysis on growth, investment and trade; and
- Industry and value chains: the provision of industry diagnostics and value chain analysis for private sector and public sector clients.



0 500 Miles  
0 500 KM  
Parallel scale at 0°

## The firm's key differentiators:

- Lucid Africa's sound analytical framework, which relies on internal reasoned analysis, which is then corroborated by external independent reviews;
- Lucid Africa's dual focus on politics and economics when providing reasoned African analysis; and
- Lucid Africa's exclusive Africa focus - as opposed to other consulting firms that include Africa as just one of their deliverables.